



VRANCART S.A.

INCOME AND EXPENSE BUDGET / BUGETUL DE VENITURI SI CHELTUIELI

FOR THE FINANCIAL EXERCISE 2022 / PENTRU EXERCITIUL FINANCIAR 2022

All the amounts are in /
toate sumele sunt in '000 lei

	2022	2021	%
Net Sales / Cifra de afaceri neta	529,576	374,600	41%
Production stock's changes / Variatia stocurilor	0	8,575	0%
Base Income / Venit Total	529,576	383,175	38%
Raw materials / Materii prime	-200,268	-149,156	34%
Other direct materials / Alte materiale directe	-30,671	-21,092	45%
Gross margin / Marja bruta	298,637	212,926	40%
Direct Labour / Manopera directa	-54,249	-45,000	21%
Direct Utilities / Utilitati directe	-104,632	-72,328	45%
Variable production margin / Marja variabila de productie	139,756	95,598	46%
Production Overheads / Cheltuieli generale de productie	-23,540	-18,795	25%
Gross Profit / Profit Brut	116,216	76,803	51%
Other Incomes / Alte venituri	10,722	19,347	-45%
OPEX / Cheltuieli operationale	-45,993	-29,099	58%
Operational Profit / Profit operational	80,945	67,052	21%
G&A expenses / Cheltuieli generale si administrative	-27,589	-23,629	19%
EBITDA	53,356	43,423	21%
Depreciation total / Amortizari	-31,063	-27,697	12%
EBIT	22,293	15,726	37%
Financial result / Rezultat financiar	-6,590	-4,190	57%
EBT	15,703	11,537	30%
Corporate Tax / Impozit pe profit	-2,513	-1,668	43%
Net Profit (Loss) / Rezultat net	13,191	9,869	28%

Ionel Marian-CIUCIOI
DIRECTOR GENERAL

Vasilica-Monica ARSENE
DIRECTOR FINANCIAR